Dear Recruiting Partners,

Fall is upon us and we are thrilled to see students back on campus. The halls are filled with international students from all parts of the world thanks to the efforts of our partners, you! We are also thrilled to have four (4) International Student Ambassadors studying with us at our North Bay Campus employed by Canadore's International Department. We have solid student and agent support in our department ready to assist.

It is always nice to put a face to the name. Canadore recently participated in the ICEF Berlin and Digital Day events in Berlin, Germany October 30th to November 2nd, 2022 where we met with over 30 agents including existing partners and potentially new partners from markets such as Georgia, Turkey, Nigeria and more. The goal is to improve Canadore's footprint and engage with agents from all over the world in an effort to diversify our international student population. There were also engaging provider presentations describing why student assessment plays such an important role in the recruitment process and various market intelligent seminars!

We are offering more agent training opportunities to new and existing partners throughout the year with the next series available in December 2022. Dates and details are included within this document. These sessions will be recorded and uploaded to our International Microsite under the agent section of the page: Agent Resources - Canadore College. This is the opportunity to provide you and your team with tools and resources, updated information about our policies, procedures and best practices as well as high level support for our international students applying to Canadore College. Sign-up today!

We continue to work on renewing our partnership agreements. If you have not received a notice from Canadore that your agreement has expired, please complete the Agent Intake Form or reach out to agent.relations@canadorecollege.ca. Commencing this Fall 2022, agents are required to have an active agreement in place with Canadore College to be eligible to claim commission.

A list of registered students for Fall 2022 will be forwarded to agencies that are eligible to claim commission in the coming days. Kindly wait to hear from Canadore College <u>prior</u> to raising your invoice. <u>HST</u>: If your agency is a Canadian company, it is imperative to provide the HST registration number and include the HST amount (13% tax on base commissions) when submitting your invoice.

The last day to defer for Winter 2023 is <u>Wednesday, December 21, 2022</u>. It is critical to communicate this to your team. No special circumstances will be granted after this deferral date. Moving forward, only one (1) deferral is permitted.

For the most efficient response time and for fairness to all other with urgent matters, please save the "Who to Contact" list:

North Bay an Parry Sound: International North Bay Contact Info.pdf (agilitycms.com) Canadore @ Stanford: International Toronto Contact Info 52721.pdf (agilitycms.com)

There are a few ways to contact me. Book on online meeting via "My Bookings":

https://outlook.office365.com/owa/calendar/CanadoreCollegeAgentRelations1@canadorecollege.onmicrosoft.com/bookings/Whats App: 705-471-5068, via email me agent.relations@canadorecollege.ca or find me on LinkedIn www.linkedin.com/in/lianne-bettiol-4a7029b4. I am here to support and guide your agency on all aspects of supporting international students.

All the best,



Lianne Bettiol Supervisor, Agent Relations





AGENT TRAINING AND CAMPUS TOURS

Canadore Led Training Events

Canadore College is offering ongoing mandatory agent and counsellor focused training webinars for new and existing agents this Fall. Join team members as we focus on diversification, program highlights, geographical incentives, student residence, commission submission process, resources and access to promotional material to support recruitment efforts all over the world. We will focus on our four (4) northern campuses and the communities of North Bay and Parry Sound.

Training webinar dates via the Zoom platform are scheduled as follows:

Friday, **December 9, 2022** – 8:00 a.m. to 9:00 a.m.

Register here: https://us06web.zoom.us/webinar/register/WN -PLzdYSgRWat2i4My UILw

Wednesday, **December 14, 2022** – 8:00 a.m. to 9:00 a.m.

Register here: https://us06web.zoom.us/webinar/register/WN L3TqKIrCQXa0mlIgFnISdA

Tuesday, **December 20, 2022** – 8:00 a.m. to 9:00 a.m.

Register here: https://us06web.zoom.us/webinar/register/WN J6QX5UGFR3OW3dnfTula1A

The summer series training sessions were recorded and may be accessed here: Agent Resources - Canadore College.

GOOD TO KNOW

Canadian Bureau for International Education (CBIE) Training for Agents

CBIE is offering agent training over four (4) modules over a 4-week period. Their next cohort will be offered February 20, 2023. Details along with registration available on their website.

International Consultants for Education and Fairs Academy Agent Training Course (IATC)

Learn the fundamentals of international education, develop your counselling skills and understand how to maximize student recruitment opportunities. ICEF Agent Training Course (IATC) – ICEF Academy

Colleges and Institutes Canada (CICan)

In 2018, Colleges and Institutes Canada (CICan) launched the most extensive consultations in its history to develop a strategic plan to guide our work for the next five years. View the 2019-2024 Strategic Plan to stay up-to-speed with what member institutions are engaged in as we face challenges and competition and pursue new opportunities in international education. Strategic Plan (collegesinstitutes.ca).





Orientation to Ontario

Whether students are just starting to think about moving to Ontario or have already arrived in the province, Orientation to Ontario (O2O) can smooth the transition. Resources and settlement planning tools will guide students through the settlement process and connect students with their local community. This is also a great tool for agents! Available in multiple languages: Resources | Orientation to Ontario (orientationontario.ca).

Visit Canadore College



To arrange campus tours and view our amazing labs at our College Drive Campus, Aviation Campus, Commerce Court Campus and Parry Sound Campus, please contact agent.relations@canadorecollege.ca.

You may also view our virtual tours here: Virtual Tour - Canadore College.

Thank you CanEd Consultants, Future Link Consultants and Success Route for visiting Canadore College's North Bay campuses this past summer.

Future Development

Canadore is considering an Open House and specific webinars with other key members of the International Department to speak on items such as "How to Draft a Winning Study Plan" for our Agent Network. Keep an eye out for future details!

ACADEMIC DELIVERY PLAN

You can help students by sharing our academic delivery plans located on our website.

North Bay/Parry Sound Winter (January) 2023: Academic Delivery Plan - Winter 2023.pdf North Bay/Parry Sound Spring (May) 2023: Academic Delivery Plan - Spring 2023.pdf

Students will have queries of the academic delivery plan. Please review the following definitions:

In-Person = In-person synchronous delivery

Remote = Non in-person synchronous and/or asynchronous delivery

Hybrid = Combination of in-person and remote synchronous delivery

Hyflex = Synchronous delivery to in-person and distance students, simultaneously

UPCOMING INTAKES

May 2023 Intake is now open! Login to OCAS to view programs and submit applications: International Applicants | ontariocolleges.ca



STUDENT ACCOMMODATIONS AND STUDENT SUCCESS SERVICES



It is critical that students plan ahead prior to any semester start. Agents can assist students in several ways, including pre-departure planning.

Canadore College wants all students to feel welcome and comfortable in their new home away from home. We recognize that finding a place to live in North Bay and across Canada is a challenge and rental properties may be difficult to find.

Rental listings are being posted frequently to **Places4Students**, **Facebook Marketplace**, **Kijiji**, and **Rentseeker**. Students can search these websites regularly for new listings. Canadore College Residence currently has a waitlist; however, cancellations have been occurring and space may become available. Students are encouraged to apply to Residence to ensure their name is on the waitlist well in advance of the beginning of the semester.

We have dedicated staff and resources in place to ensure that students are supported through the current housing challenges. If students continue to have challenges, students are encouraged to email: housing.support@canadorecollege.ca.

Should students require mental health and well-being supports, other than housing, they are encouraged to connect with **Student Success Services**.

Student Success Services has an International Transition, Retention and Support Coordinator. As our international student population continues to grow, this resource will be instrumental in holistically supporting our students as they transition into the next stage of their educational journey at Canadore College. They will assist with the enhancement of the quality of student life on campus by supporting international student development through transitional supports and innovative, responsive workshops and services grounded in student development and intercultural theory.

ENGLISH LANGUAGE PROFICIENCY REQUIREMENTS

The language of instruction at Canadore is English. In addition to the academic admission requirements, all applicants for whom English is not their first language and/or are coming from countries where English is not an official language, must provide proof of language proficiency. The proficiency tests must have been taken within the previous two years from the date of submitting application. * International students applying through the SDS Program (Study Direct Stream) from India, China, Vietnam or Philippines should note that the SDS IELTS requirements are 6.0 with no score less than 6.0 in any of the four bands.

IRCC NEWS AND UPDATES

Have you seen the latest Immigration, Refugee, Citizenship Canada (IRCC) news and updates? We encourage agents to visit the IRCC website frequently. See this latest release:

International students to help address Canada's labour shortage - Canada.ca





PROGRAM HIGHLIGHTS

Spring (May 2023) Intake

We are offering several programs in Spring 2023. Available programs are listed here: Search - Canadore College. We are taking this opportunity to *highlight* a few programs for the Spring (May) Intake:

Entrepreneurship Management



Students will learn to be their own boss and turn ideas into a thriving business. Develop and explore entrepreneurship opportunities in a variety of industries in this one-year program. Learn to develop comprehensive business plans, strategies to execute effective marketing plans and how to use market research to optimize the operation of a small business. Gain the versatile skills to be successful in a business or entrepreneurial setting.

Logistics and Supply Chain Management

Customers are demanding flexibility, options, rapid delivery and just-in-time support. Today's successful supply chain managers must be strategists, able to synchronize every effort involved in the process: planning, sourcing, producing, and delivering a product or service. Candidates require a two- or three-year college diploma or equivalent from programs in Business, Civil Engineering, Hospitality, Information Technology, or Transportation, or significant work experience.

Fall (September 2023) Intake

Fall is our largest intake of the academic year. View programs being offered here: Search - Canadore College. We are taking this opportunity to *highlight* a few programs amongst many being offered for the Fall (September) Intake:

Aviation Fundamentals

Students will obtain the knowledge and skills needed to begin a career in Aviation. They will learn basic techniques and standard practices used in the industry. Will strengthen and compliment math, science and technical skills and acquire the prerequisites necessary to gain entry into one of Canadore's full-time aviation programs. This program is the first of its kind in Ontario.



Community and Justice Services

This program will prepare the student for a rewarding and challenging career working with youth and adults in crisis. They will gain a working knowledge of the law, criminology, victimology and human behaviour. Students will benefit from practical workshops, industry tours and an integrated field placement component. Applied



workshops include conflict resolution, mental health first aid, hostage taking and negotiating. This comprehensive training will individuals the skills required to work in the fields of youth justice, restorative justice and adult corrections.



Culinary Management

Start an exciting career that could take you across the globe. Work in a world-class resort or on a cruise ship or go into business for yourself - the possibilities are limitless. Students will be trained by highly skilled professors and chefs de cuisine and will gain the culinary skills and management techniques necessary to be highly sought-after in this field. Modern culinary skills and techniques will be practiced in a real-world setting, including liquid nitrogen applications, buffet work, pastry arts and restaurant food production; Students will even

learn the elegant art of ice carving.

Culinary Skills - Chef Training

Start a career as a professional chef or cook in today's growing culinary industry. Students will train in our cutting-edge production kitchen. They will learn valuable skills in food preparation, presentation and kitchen management in a real-world setting. Note: Graduates of this program are eligible for direct entry into the second year of the Culinary Management program.



Entrepreneurship Management



Students will learn to be their own boss and turn ideas into a thriving business. Develop and explore entrepreneurship opportunities in a variety of industries in this one-year program. Learn to develop comprehensive business plans, strategies to execute effective marketing plans and how to use market research to optimize the operation of a small business. Gain the versatile skills to be successful in a business or entrepreneurial setting.

Enterprise Analysis and Research

Prepare for an exciting career in one of the fastest growing fields. Data analytics is used in many different sectors including marketing, law enforcement, and community and social services. Students will gain the skills needed to interpret data and predictive models to successfully give direction to both private and government organizations. This training provides the foundation for a dynamic career in several disciplines including cyber security or artificial intelligence-the possibilities are endless.

International Nursing License Preparation

This program is intended for internationally educated nurses (IENs) who have an International Bachelor of Science in Nursing or Bachelor of Nursing degree and who are seeking the opportunity for further preparation to apply to the College of Nurses of Ontario for regulatory licensing. In accordance with the Professional Standards for Registered Nurses in Ontario, students will learn to provide safe, ethical, competent care for a diverse client population in the province of Ontario as a member of the health care team.



Logistics and Supply Chain Management

Customers are demanding flexibility, options, rapid delivery and just-in-time support. Today's successful supply chain managers must be strategists, able to synchronize every effort involved in the process: planning, sourcing, producing, and delivering a product or service. Candidates require a two- or three-year college diploma or equivalent from programs in Business, Civil Engineering, Hospitality, Information Technology, or Transportation, or significant work experience.





Mental Health and Addiction Worker

Health professionals with training in mental health and addictions are highly sought after. Students will prepare for a meaningful career in this in-demand field. Students will train to work in mental health and addiction-specific settings, including a broad spectrum of social and health agencies. They will learn in class and in the field, through simulation and group learning, under the skilled instruction of our professors. The College collaborates with agencies across the province and with local institutions for experiential and placement opportunities.

Motive Power Fundamentals - Motorcycle and Sport Vehicle Repair

Prepare for an in-demand career working with several vehicles including motorcycles, personal watercraft, snowmobiles, ATVs and side-by-sides. Student will learn to identify, inspect, test and troubleshoot motorcycle and sport vehicle and small engine systems. Train hands-on and gain the technical skills needed for the trade.



PROGRAM GUIDE

View our details program guide here: Program Guide - Canadore College

FALL (SEPTEMBER) 2022 COMMISSION SUBMISSIONS

North Bay and Parry Sound Registered Students

A list of registered students and instructions for submitting commission submission for Fall (September) 2022 will be forwarded to agencies that are eligible to claim commission in the coming days. Agents are requested to wait until formal communication is sent. For queries or discrepancies, contact me at: agent.relations@canadorecollege.ca.

Toronto (Canadore@Stanford) Students

Agents working with Canadore@Stanford directly would have received communication on the submission process. Stanford agents that have submissions for North Bay and Parry Sound will receive separate communication as per above.

HST: If your agency is a Canadian company, it is imperative to list your HST number and add HST amount on the commission invoice when submitting the claim.

MAY 2023 AND SEPTEMBER 2023 INTAKES

May 2023 Intake is now open! Login into OCAS IAS Portal accounts to view program availability. Apply Admin -International - More Info | OCAS.

September 2023 Intake will open soon.

OCAS

OCAS continues to enhance their platform. The visual look of students' applications at-a-glance will be more detailed than the current state. Keep an eye out for updates.





PROCESSES

Tuition Fees - Process

The process for paying tuition fees is via Flywire. **NOTE**: Agents are <u>not</u> permitted to collect and pay the college tuition fees on behalf of the students. Students or immediate family members are the only persons permitted to pay tuition fees.

Student Access to their Application

Canadore reserves the right to provide students with access to their file in OCAS. This process will minimize communication and volume of emails between Canadore Departments and students.

Withdrawing Acceptance

If students <u>have not</u> registered and are requesting to withdraw their acceptance, they are required to withdraw their acceptance in OCAS. Submitting a withdrawal form is not required under these circumstances.

Online Access to Transcripts and Credentials

Canadore College has launched a secure digital credential platform called MyCreds. Through MyCreds, Canadore will now issue official documents and credentials such as transcripts. Students and graduates will now be able to access and share these trusted digital documents globally. Transcripts can now be requested at www.canadorecollege.ca/transcripts.

These digital credentials can be shared securely with post-secondary institutions, employers or other third parties. The documents, which <u>can only be issued at the student's request</u>, are tamper-evident and cryptographically signed, making them authentic and official.

Canadore students and graduates will also be able to download PDF copies of their transcripts and documents from MyCreds platform and print out unofficial paper copies of their transcripts from the PDFs.

Student's Responsibility

Agents are instrumental in guiding students on behalf of Canadore College. You can help by providing the following information.

Arrival Dates

If the program is delivered in-person <u>or</u> partially online, please note, as indicated in the student's offer letter, that they arrive in Canada a few weeks prior to the start of the semester to ensure they have their affairs in order before classes begin. Refer to the <u>Academic Delivery Plan</u>.

Please note, students will not be authorized to attend their program courses and they risk losing fees paid should they arrive after expected date.





The last date to request a deferral is **December 21, 2022**. If a request for deferral is received after this date and students are unable to attend for the Winter 2023 intake, their offer will be revoked and they (or agents on behalf of the student) will be required to re-apply with a \$100 application fee for a future intake. If the student wishes to defer to an intake that is not showing as "available", ensure to leave a note in the comment box in OCAS when submitting the deferral. If a student does not yet have a study permit or visa by the last day to defer, we highly recommend putting in a deferral request on behalf of the student.

What you Need to Know About Late Arrivals at Canadore College

Canadore College requires international students to arrive on time for their studies. If courses are delivered in any manner other than fully online, students will need to arrive in Canada for delivery of their courses by the dates listed. Each year, several international students arrive late at the college and unfortunately, Canadore College must regrettably inform students they will not be permitted access to further classes, labs and placements given the lateness of their arrival.

Beyond the first day of classes, students are considered a late arrival. Agents and students should not expect flexibility should students arrive late.

Registration

Agents <u>are not</u> permitted to register on behalf of the student. Students are encouraged to register only after they have officially received their study permit and visa.

As part of guiding students, please advise students not to register if they are deferring. If students register, they are bound by our refund policy. If students have registered, they are required to withdraw prior to making a deferral request.

Campus and Program Changes

These requests will not be granted. Agents should be aware of these practices. When selecting the campus during the application process, be sure the student is aware of the location of the program delivery (Canadore@Stanford / Greater Toronto Area, North Bay or Parry Sound). Misguiding students may have an impact on our partnership.



Agency Spotlight - Success Route

We are happy to highlight *Success Route* in this edition of the Semester Update. Pamila (Riya) Ghai, Director, Raghav Bhasin, Admissions Coordinator and Hari Ghai, RCIC travelled to North Bay, Ontario for tours of three Canadore campuses. They had this to say:

Success Route has been proudly associated with Canadore College Since 2017. Most of their team members are former international students who went on to become immigrants and eventually Canadians citizens. Having witnessed this journey firsthand, this team understands the challenges in navigating through the overwhelming process of moving to a new country. They relate very well with the aspirations, needs and constraints that international students often face, especially in the early phases of their education in a foreign country. It is this understanding and empathy that inspires Success Route to strive hard to make the transition smooth and seamless for all their clients by providing



them with personalized education counseling, career guidance, pre- departure support and post landing assistance.

Success Route is very enthusiastic team of professionals committed to the success and well-being of all their students. Members of the senior management team have worked in international organizations, High Commissions and Embassies and have a deep understanding of not just the country specific visa requirements but also the challenges students face in selecting the right course and institution and eventually putting together their visa documentation. It is here that their team of registered immigration consultants' and trained education counselors step into simplify the complex and overwhelming processes.

As recruitment agents and career counselors, they believe the importance to recognize that each case is unique and requires customized assistance and support throughout the application process. It should be a win-win situation for all stakeholders. The goal should not just be to build high recruitment numbers but to deliver a quality service to clients, partners and institutions alike. Counselors provide students with a program that is a right skill matched; they ensure their academic and career success while establishing high retention rates in the applied colleges/universities.



Success Route currently recruit students from South Asia including India, Bangladesh, Sri Lanka, Nepal and Pakistan. They recognize the need for diversity and have recently forayed into newer markets such as Nigeria, Kenya, Ghana, Middle East, Australia and New Zealand.

They consider academic advising as a collaborative relationship between their academic counselors and students.



Their key objectives of academic advising are -

- · To identify the student's educational needs, financial capacity and career goals;
- · To establish their academic capabilities and eligibility for any chosen programs;
- To ensure the chosen programs are also consistent with their personal interests, competence and overall career objectives;
- · To provide insights and a road map of how they can achieve their academic and personal goals;
- To facilitate meaningful and transparent engagement and discussions to ensure that course and institution selection are a mutual and well researched decision;

Work - Life balance is an important aspect of their office culture and they choose to focus on overall productivity instead of measuring performance based on number of hours. They regularly review workloads, reallocate and share tasks as a team. They encourage remote/ flexible working where possible. They remain committed to supporting their employees with parental commitments, health related conditions or any other special needs.

There is great emphasis on creating a healthy workplace culture where each individual is valued, heard and respected. They celebrate diversity within the team and organize regular social activities and events to ensure

team camaraderie and well-being.



Mutual consideration brings this team together during high pressure times to work collectively to achieve their goals and targets. The concern, care and respect are mutual and this is what makes Success Route more than just colleagues; "we are one big and happy family".

Success Route recognizes that Canadore College offers a wide array of courses that appeal to students from diverse

academic backgrounds. They see a high demand for tourism and hospitality programs and believe they would be a great addition to the already very popular culinary skills and management programs.

Thank you Success Route for collaborating with Canadore College!







